# Bayes-Nash Price of Anarchy for GSP

Renato Paes Leme Éva Tardos Cornell University

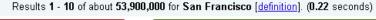
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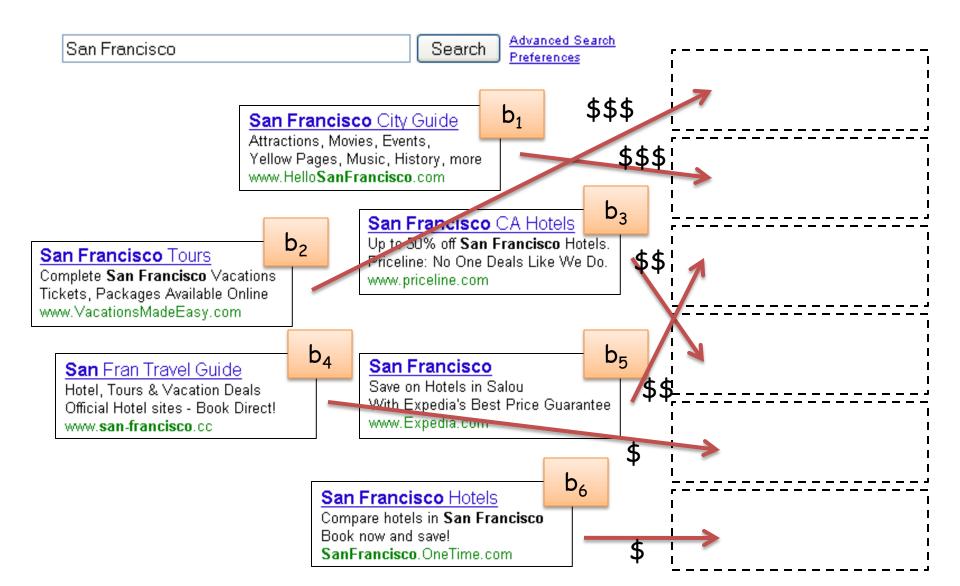
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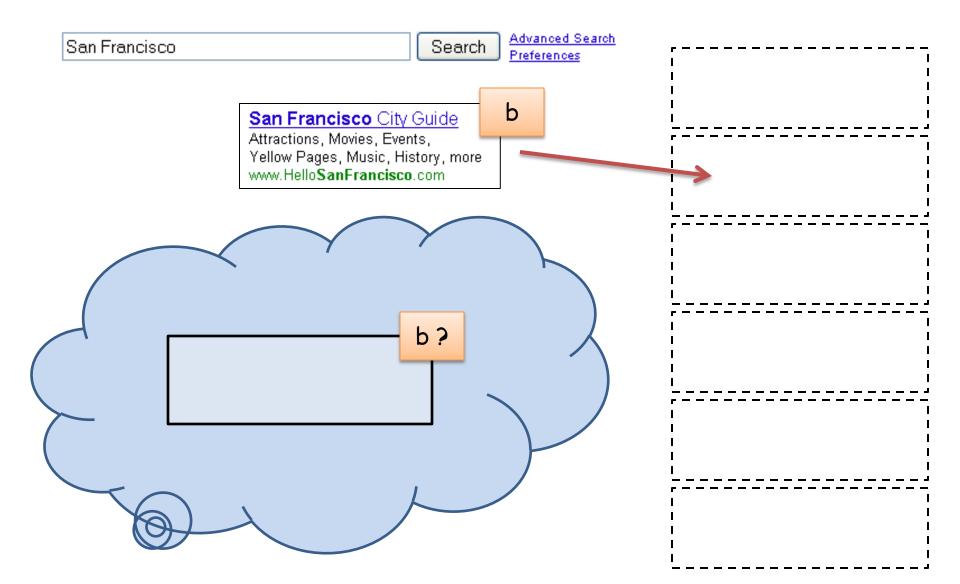
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# Auction Model

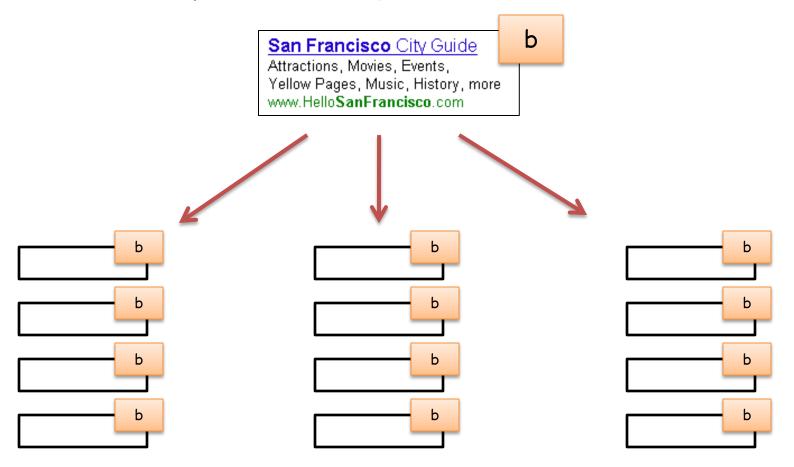


# Auction Model



## Auction Model

### Idea: Optimize against a distribution.



# Bayes-Nash solution concept

- Bayes-Nash models the uncertainty of other players about valuations
- Values v<sub>i</sub> are independent random vars
- Optimize against a distribution

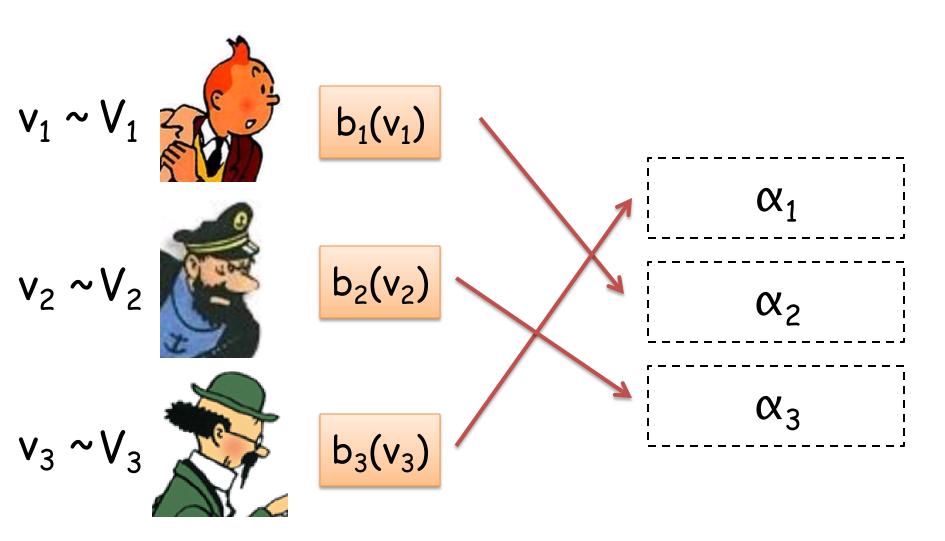
Goal: bound the Bayes-Nash Price of Anarchy

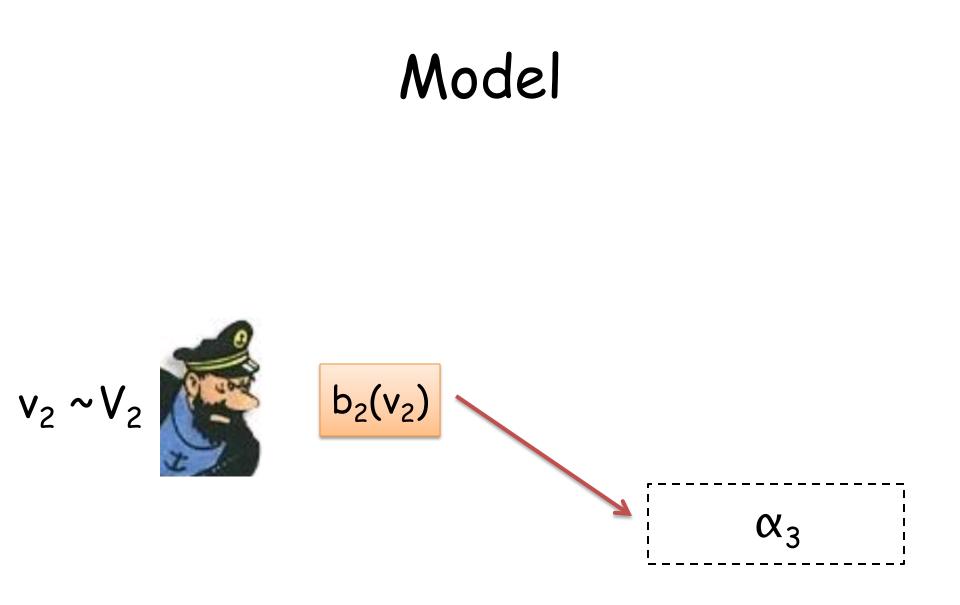
# Bayes-Nash solution concept

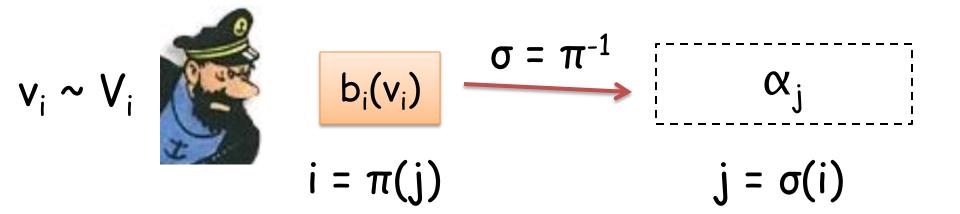
- Bayes-Nash models the uncertainty of other players about valuations
- Values v<sub>i</sub> are independent random vars
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### Thm: Bayes-Nash $PoA \leq 8$

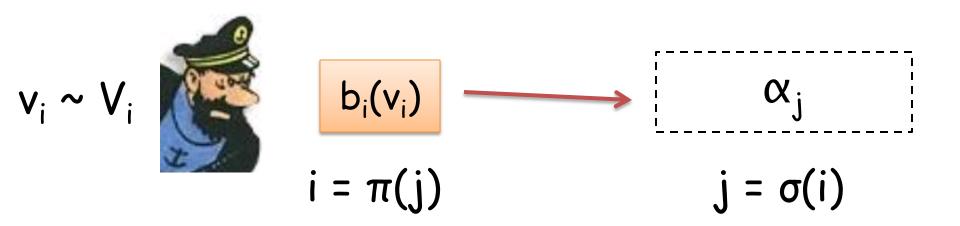
- n advertisers and n slots
- v<sub>i</sub> ~ V<sub>i</sub> (valuations distribution)
- player i knows  $v_i$  and  $V_j$  for  $j \neq i$
- Strategy: bidding function b<sub>i</sub>(v<sub>i</sub>)
- Assumption:  $b_i(v_i) \le v_i$







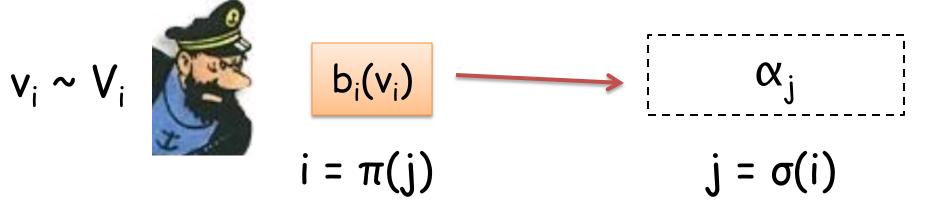
Utility of player i:  
$$u_i(b) = \alpha_{\sigma(i)} (v_i - b_{\pi(\sigma(i) + 1)})$$

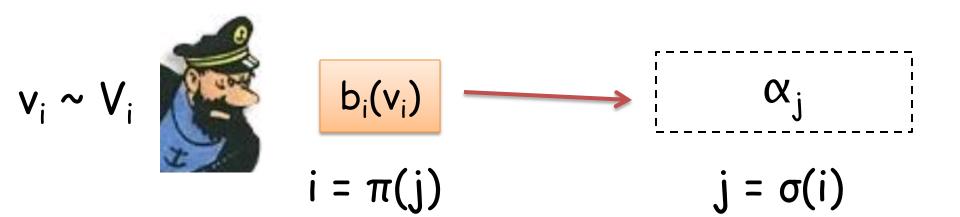


Utility of player i:  

$$u_i(b) = \alpha_{\sigma(i)} (v_i - b_{\pi(\sigma(i) + 1)})$$
  
next highest bid

# Bayes-Nash equilibrium: $E[u_i(b_i, b_{-i})|v_i] \ge E[u_i(b'_i, b_{-i})|v_i]$





## Bayes-Nash equilibrium: $E[u_i(b_i,b_{-i})|v_i] \ge E[u_i(b'_i,b_{-i})|v_i]$ Expectation over $v_{-i}$

# Bayes-Nash Equilibrium

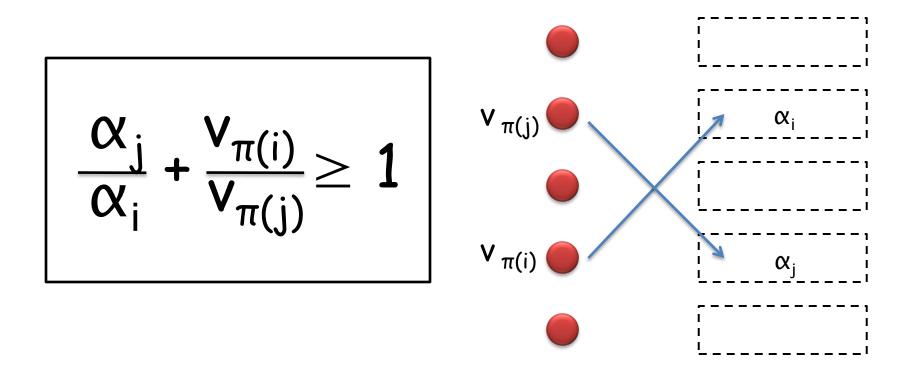
v<sub>i</sub> are random variables
µ(i) = slot that player i occupies in
Opt (also a random variable)

Bayes-Nash PoA =  $\frac{E[\sum_{i} v_{i} \alpha_{\mu(i)}]}{E[\sum_{i} v_{i} \alpha_{\sigma(i)}]}$ 

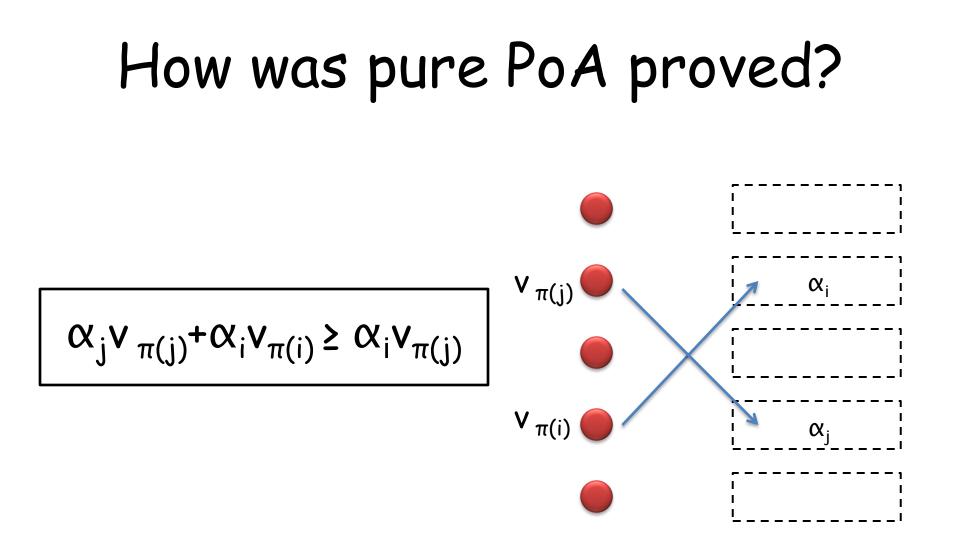
# Related results

- [PL-Tardos 09] prove a bound of 1.618 for (full information) PoA of GSP.
- [EOS] [Varian] analyze full information setting
- [Gomes-Sweeney 09] study Bayes-Nash equilibria of GSP and characterize symmetric equilibria.

# How was pure PoA proved?



We need a structural characterization



• We need a structural characterization

### New Structural Characterization

### Lemma: $v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{\mu(i)} v_{\pi\mu(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{\mu(i)} | v_i]$

### New Structural Characterization

## Lemma: $v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{\mu(i)} v_{\pi\mu(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{\mu(i)} | v_i]$

### $\mathsf{E}[\sum_{i} v_{i} \alpha_{\pi(i)}] \geq (1/8) \mathsf{E}[\sum_{i} v_{i} \alpha_{\mu(i)}]$



# Main Theorem

Lemma:  $v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{u(i)} v_{\pi u(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{u(i)} | v_i]$ Proof of main theorem: SW = (1/2)  $E[\sum_{i} \alpha_{i} v_{\pi(i)} + \alpha_{\sigma(i)} v_{i}] =$ = (1/2)  $E[\sum_{i} \alpha_{\mu(i)} v_{\pi(\mu(i))} + \alpha_{\sigma(i)} v_{i}] =$ = (1/2)  $E[\sum_{i} E[\alpha_{\mu(i)} v_{\pi(\mu(i))} | v_{i}] + v_{i} E[\alpha_{\sigma(i)} | v_{i}]]$  $\geq$  (1/8) E[ $\sum_{i} v_{i} a_{u(i)}$ ]

### New Structural Characterization

### Lemma:

$$v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{\mu(i)} v_{\pi\mu(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{\mu(i)} | v_i]$$

### How to prove it?

- Find the right deviation.
- But player i doesn't know his true slot
- Solution: try all slots

### New Structural Characterization

### Lemma:

$$v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{\mu(i)} v_{\pi\mu(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{\mu(i)} | v_i]$$

### How to prove it?

- Player i gets k or better if he bids >  $b_{\pi^{i}(k)}^{i}$
- But this is a random variable ...
- Deviation bid:  $2 E[b_{\pi(k)}^{i} | v_{i}, \mu(i) = k]$
- Gets slot k with  $\frac{1}{2}$  probability (Markov)

## New Structural Characterization How to prove it?

- also gets slot j ≤ k whenever μ(i) = j :
   2 E[b<sub>π</sub><sup>i</sup><sub>(k)</sub> |v<sub>i</sub>, μ(i) = k] decreases with k
   (here we use independence)
- Write Nash inequalities for those deviations:

$$v_i E[\alpha_{\sigma(i)} | v_i] \ge \sum_{j \ge k} \frac{1}{2} P(\mu(i) = k | v_i) \alpha_j (v_i - B_k), \forall k$$

# New Structural Characterization How to prove it?

Smart Dual averaging the expression:

 $v_i E[\alpha_{\sigma(i)} | v_i] \ge \sum_{j \ge k} \frac{1}{2} P(\mu(i) = k | v_i) \alpha_j (v_i - B_k) , \forall k$ 

Maintain payments small and value large

Structural characterization:  
$$v_i E[\alpha_{\sigma(i)} | v_i] + E[\alpha_{\mu(i)} v_{\pi\mu(i)} | v_i] \ge \frac{1}{4} v_i E[\alpha_{\mu(i)} | v_i]$$

# New Structural Characterization How to prove it ?

• Dual averaging the expression:

 $v_i E[\alpha_{\sigma(i)} | v_i] \ge \sum_{j \ge k} \frac{1}{2} P(\mu(i) = k | v_i) \alpha_j (v_i - B_k)$ 

Maintain payments small and value large

### Not a smoothness proof.

# Conclusion

- Constant bound for Bayes-Nash PoA
- Uniform bounds across all distributions
- Future directions:
  - Improve the constant
  - Get rid of independence