

# Gross Substitutes Tutorial

## Part II: Economic Implications + Pushing the Boundaries

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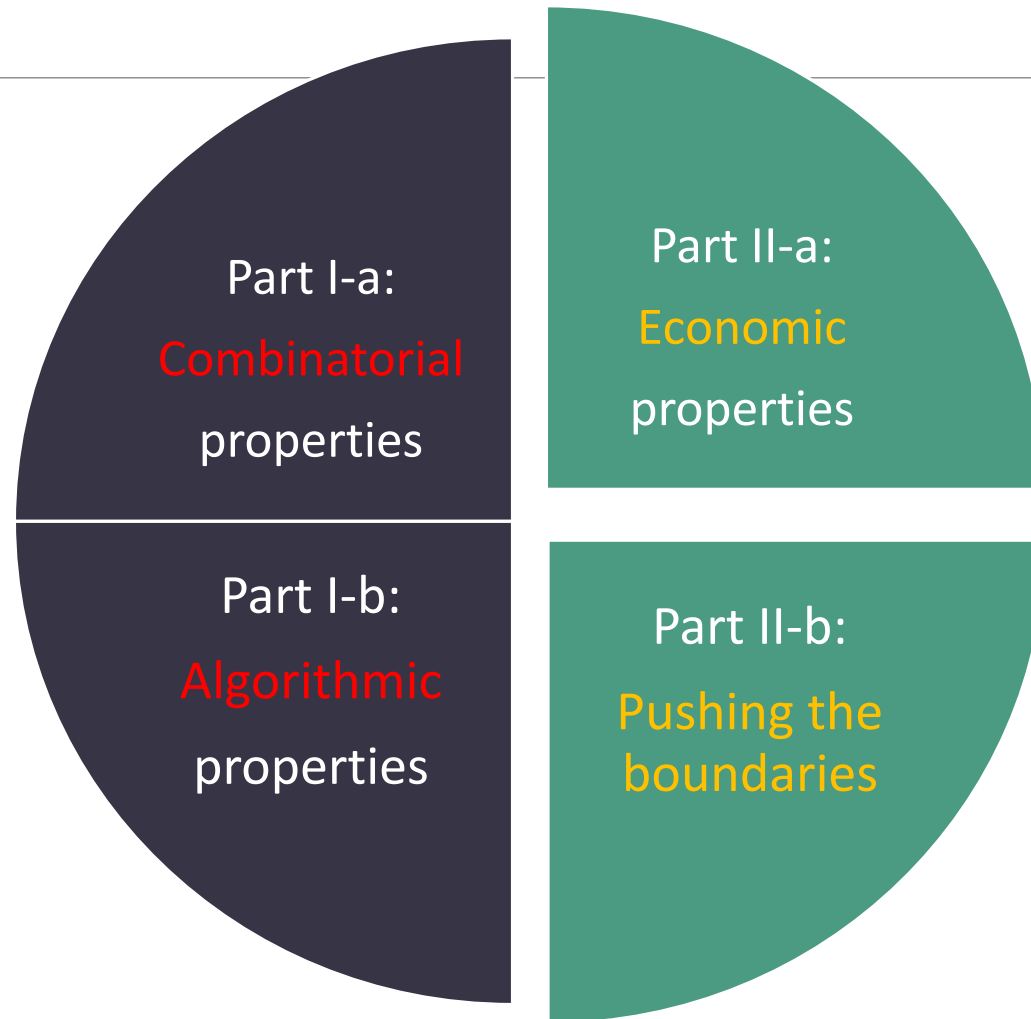
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INBAL TALGAM-COHEN → TECHNION CS

EC 2018

# Roadmap

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# Previously, in Part I

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Remarkable combinatorial + algorithmic properties of GS



## 1 GS valuation:

- **Combinatorial** exchange properties
- Optimality of greedy & local search **algorithms** for DEMAND



## $n$ GS valuations (= market):

- Walrasian market **equilibrium** existence
- WELFARE-MAX (and pricing) computationally **tractable**

# Plan for Part II

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1. Economic implications: Central results in market design that depend on the nice properties of GS
2. Pushing the boundaries of GS:
  - Robustness of the **algorithmic** properties
  - Extending the **economic** properties (networks and beyond)

Classic theory  
(and some  
recent insights)

## Disclaimer:

- Literature too big to survey comprehensively

State-of-the-art  
and open  
challenges

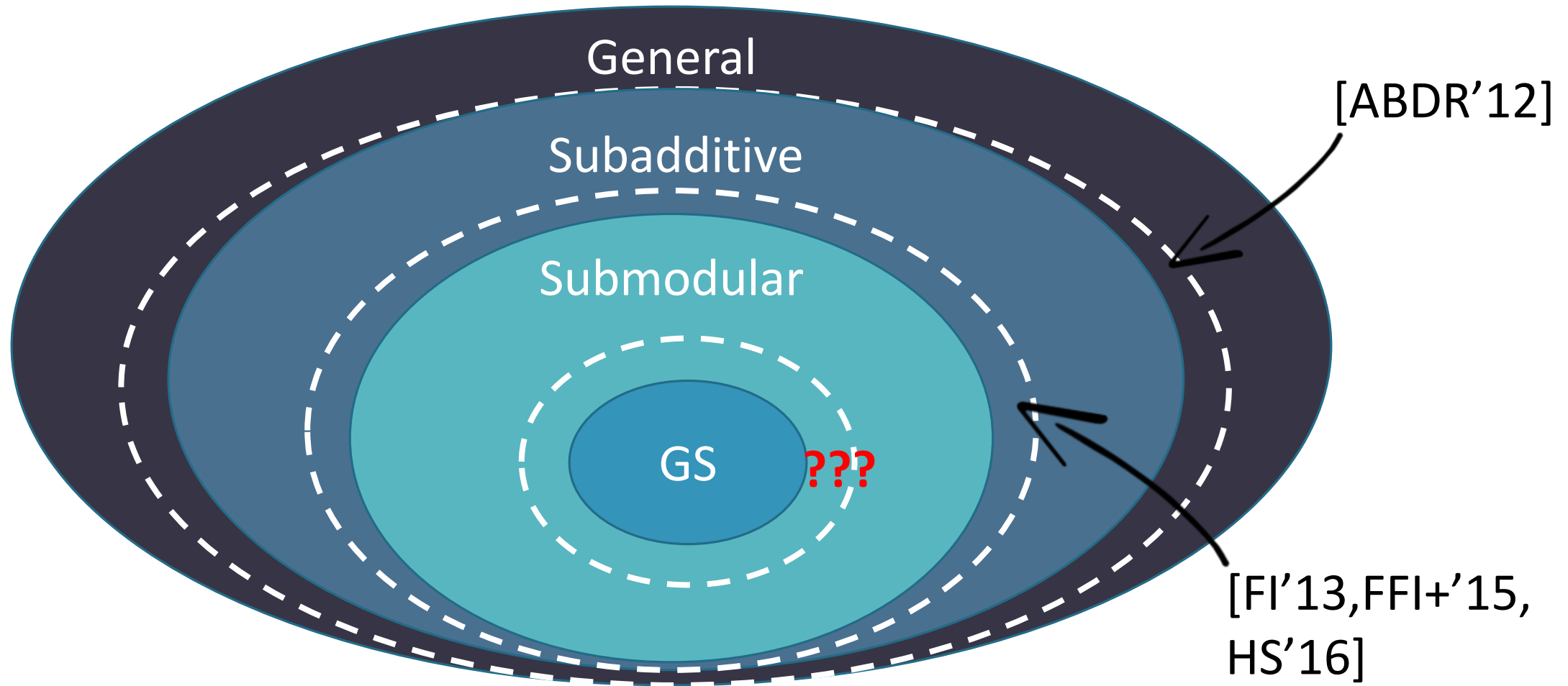
# Motivation

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GS assumption **fundamental** to market design with **indivisible** items

- **Sufficient** (and in some sense **necessary**) for the following results:
  1. Equilibrium prices exist and have a nice **lattice** structure
  2. VCG outcome is revenue-monotone, stable (in the **core**)
  3. “Invisible hand” – prices **coordinate** “typical” markets
- (GS preserved under economically important **transformations**)
- Interesting connection between **economic, algorithmic** properties

# More Motivation: Uncharted Territory





# Recall Our Market Model

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$m$  buyers  $M$  (notation follows [Paes Leme'17])

$m + 1$  players in the grand coalition  $G = M \cup \{0\}$

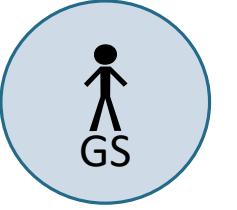
- player  $i = 0$  is the seller

$n$  indivisible items  $N$

Allocation  $\mathcal{S} = (S_1, \dots, S_m)$  is a partition of items to  $m$  bundles

Prices:  $p \in \mathbb{R}^n$  is a vector of item prices; let  $p(\mathcal{S}) = \sum_{j \in \mathcal{S}} p_j$

- So  $p(N)$  = seller's utility (revenue) from clearing the market



# Recall Our Buyer Model

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Buyer  $i$  has valuation  $v_i: 2^N \rightarrow \mathbb{R}$

Fix item prices  $p$

- If buyer  $i$  gets  $S_i$ , her quasi-linear utility is

$$\pi_i = \pi_i(S_i, p) = v_i(S_i) - p(S_i)$$

- $S_i$  is in buyer  $i$ 's demand given  $p$  if

$$S_i \in \arg \max_S \pi_i(S, p)$$



# Preliminaries

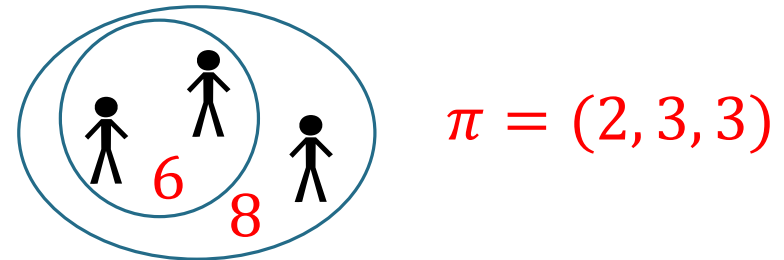
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1. THE CORE
2. SUBMODULARITY ON LATTICES
3. FENCHEL DUAL

# Preliminaries: The Core

Consider the cooperative game  $(G, w)$ :

- players  $G$
- coalitional value function  $w: 2^G \rightarrow \mathbb{R}$



$\pi$  = utility profile associated with an outcome of the game

Coalition  $C \subseteq G$  will not cooperate (“block”) if  $\sum_{i \in C} \pi_i < w(C)$

Definition:  $\pi$  is in the core if no coalition is blocking, i.e.,

$$\sum_{i \in C} \pi_i \geq w(C) \text{ for every } C$$

# Preliminaries: Lattices

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Lattice = partially ordered elements  $(X, \preceq)$  with “join”s, “meet”s  $\in X$

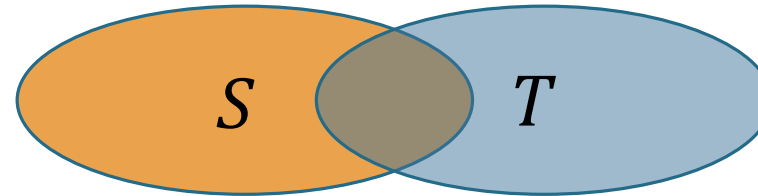
- Join  $\vee$  of 2 elements = smallest element that is  $\succeq$  both
- Meet  $\wedge$  of 2 elements = largest element that is  $\preceq$  both

# Preliminaries: Lattices

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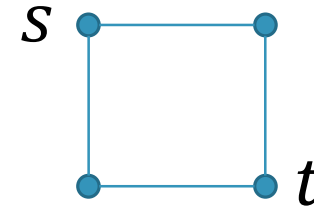
$(2^N, \subseteq)$  is a lattice:

- Join of  $S, T \in 2^N$  is  $S \cup T$
- Meet of  $S, T \in 2^N$  is  $S \cap T$



$(\mathbb{R}^n, \leq)$  is a lattice:

- Join of  $s, t \in \mathbb{R}^n$  is their component-wise **max**
- Meet of  $s, t \in \mathbb{R}^n$  is their component-wise **min**



Can naturally define a **product** lattice

- E.g. over  $2^N \times \mathbb{R}^n$ , or  $\mathbb{R}^n \times 2^M$  = **prices x coalitions**

# Preliminaries: Submodularity on Lattices

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Definition:

$f$  is **submodular** on a lattice if for every 2 elements  $s, t$ ,

$$f(s) + f(t) \geq f(s \vee t) + f(s \wedge t)$$



# Preliminaries: Fenchel Dual

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$v: 2^N \rightarrow \mathbb{R}$  = valuation

Definition: The **Fenchel dual**  $u: \mathbb{R}^N \rightarrow \mathbb{R}$  of  $v$  maps **prices** to the buyer's **max. utility** under these prices

$$u(p) = \max_S \{v(S) - p(S)\} = \max_S \{\pi(S, p)\}$$

Theorem [Ausubel-Milgrom'02]:  $v$  is **GS** iff its Fenchel dual is **submodular**



# Preliminaries: Fenchel Dual & Config. LP

$$\begin{aligned} \max_x & \{ \sum_{i,S} x_{i,S} v_i(S) \} \\ \text{s. t.} & \sum_S x_{i,S} \leq 1 \quad \forall i \\ & \sum_{i,S:j \in S} x_{i,S} \leq 1 \quad \forall j \\ & x \geq 0 \end{aligned}$$

Using Fenchel dual  $u_i(\cdot)$ :

$$\min_p \left\{ \sum_i u_i(p) + p(N) \right\}$$

Maximize **welfare** (sum of values)  
s.t. feasibility of allocation

Minimize **total utility** (including seller's)  
s.t. buyers maximizing their utility

# Preliminaries: Fenchel Dual

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From previous slide: For **GS**, the maximum welfare is equal to

$$\min_p \left\{ \sum_{i \in M} u_i(p) + p(N) \right\}$$

where  $u_i(\cdot)$  = Fenchel dual

Applying to buyer  $i$  and bundle  $S$  we get the duality between  $v_i, u_i$ :

$$v_i(S) = \min_p \{u_i(p) + p(S)\}$$



# 1. Economic Implications of GS

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# Economic Implications of GS

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1. Equilibrium prices form a lattice
2. VCG outcome monotone, in the core
3. Prices coordinate “typical” markets

Connection between **economic, algorithmic** properties

# Structure of Equilibrium Prices for GS

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Recall:  $(\mathcal{S}, p)$  is a Walrasian market equilibrium if:

- $\forall i : S_i$  is in  $i$ 's demand given  $p$ ;
- the market clears

Fix GS market, let  $P$  be all equil. prices

Theorem: [Gul-Stacchetti'99] Equil. prices form a complete lattice

- If  $p, p'$  are equil. prices then so are  $p \vee p', p \wedge p'$
- $\bar{p} = \bigvee P$  (component-wise **sup**) and  $\underline{p} = \bigwedge P$  (component-wise **inf**) exist in  $P$

# Economic Characterization of Extremes

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$\bar{p}$  = max. equil. price,  $\underline{p}$  = min. equil. price

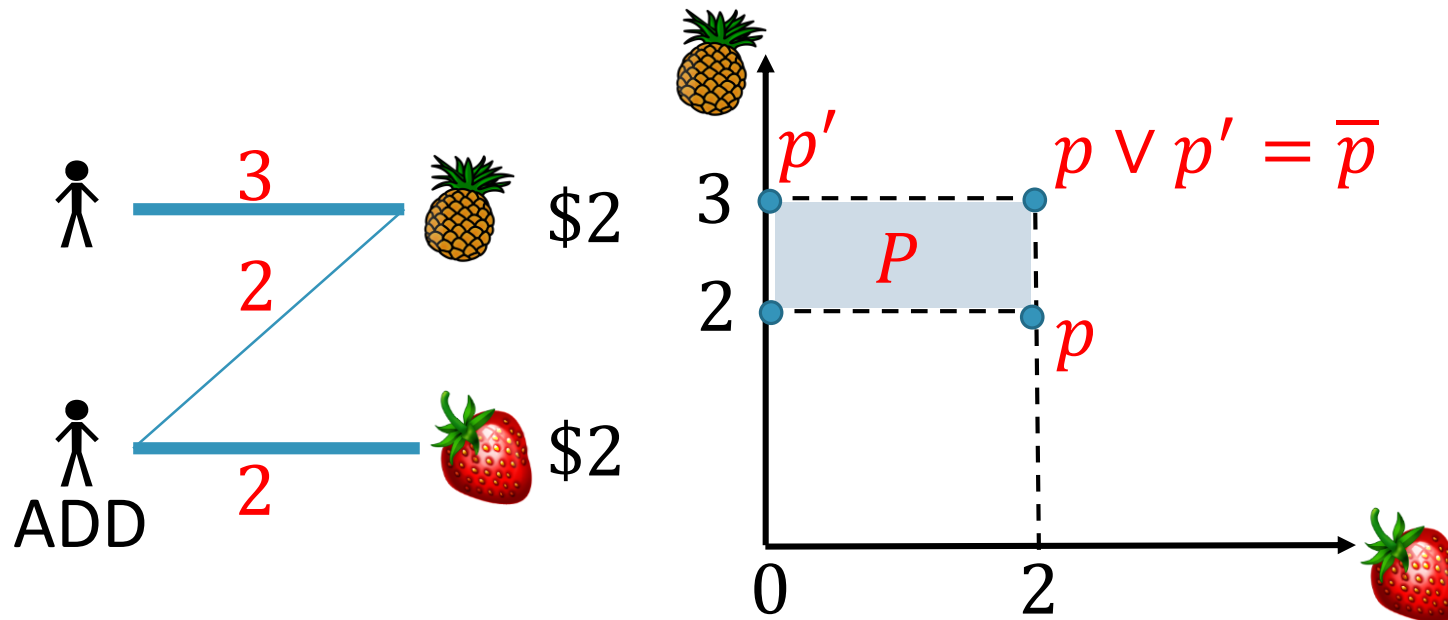
Theorem: [Gul-Stacchetti'99] In monotone GS markets,

- $\bar{p}_j$  = decrease in welfare if  $j$  removed from the market
- $\underline{p}_j$  = increase in welfare if another copy (perfect substitute) of  $j$  added to the market

# Example

Max. welfare is 5

- 2 with no pineapple, 3 with no strawberry
- 7 with extra pineapple, 5 with extra strawberry



# A Corollary

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$\underline{p}$  = min. equil. prices

$\underline{p}_j$  = welfare increase if copy of  $j$  is added to the market [GS'99]

In **unit-demand** markets,  $\underline{p}$  coincides with **VCG** prices

- Let  $i$  be the player allocated  $j$  in VCG
- $i$  pays for  $j$  the difference in welfare buyers  $M \setminus \{i\}$  can get from  $N$  and from  $N \setminus \{j\}$

# Economic Implications of GS

---

- ✓ 1. Equilibrium prices form a lattice
- 2. VCG outcome monotone, in the core
- 3. Prices coordinate “typical” markets

# VCG Auction

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Multi-item generalization of Vickrey (2<sup>nd</sup> price) auction

The **only** dominant-strategy truthful, welfare-maximizing auction in which losers do not pay

But is it **practical**?

To analyze its properties let's define the **coalitional value function**  $w$





# Coalitional Value Function $w$

## Definition:

$w$  maps any coalition of players  $C \subseteq G$  to the max. welfare from reallocating  $C$ 's items among its members

- Without the seller (for  $C: 0 \notin C$ ),  $w(C) = 0$
- For the grand coalition,  $w(G) = \text{max. social welfare}$

( $w$  immediately defines a cooperative game among the players – we'll return to this)

# VCG Auction in Terms of $w$

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$w$  = coalitional value function

VCG allocation: Welfare-maximizing

VCG utilities: For every buyer  $i > 0$ ,

$$\pi_i = w(G) - w(G \setminus \{i\})$$

(a buyer's utility is her **marginal contribution** to the social welfare;  
seller's utility is the welfare minus the marginals)

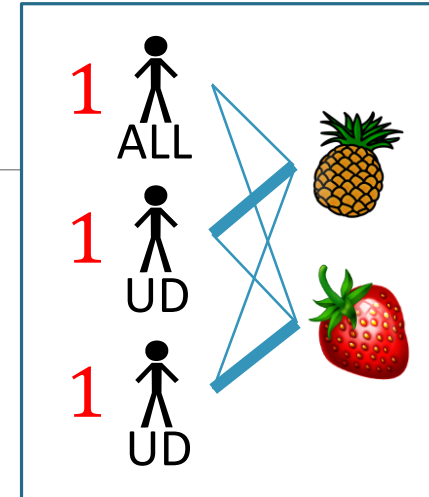
# When VCG Goes Wrong

## Example: 2 items

- Buyer **1**: All-or-nothing with value **1**
- Buyers **2** and **3**: Unit-demand with value **1**

## VCG:

- Allocation: Buyers **2**, **3** each get an item
- Utilities of players **0** to **3**:  $(0, 0, 1, 1)$



VCG outcome blocked by coalition of players 0 and 1! 🤯

# When VCG Goes Wrong

## Example: 2 items

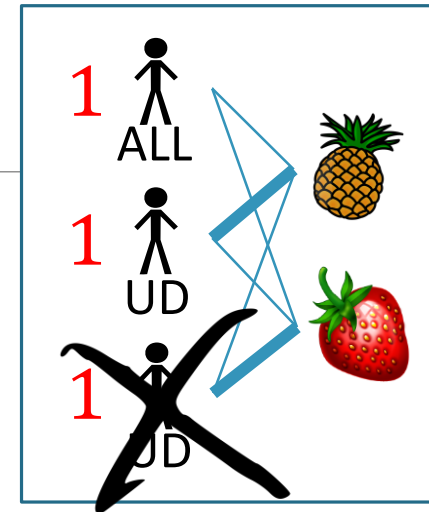
- Buyer 1: All-or-nothing with value 1
- Buyers 2 and 3: Unit-demand with value 1

## VCG:

- Allocation: Buyers 2, 3 each get an item
- Utilities of players 0 to 3:  $(0, 0, 1, 1)$

## VCG without buyer 3:

- Allocation: Buyer 2 gets as item (or buyer 1 gets both)
- Utilities of players 0 to 2:  $(1, 0, 0)$



Non-monotone revenue! 🤯

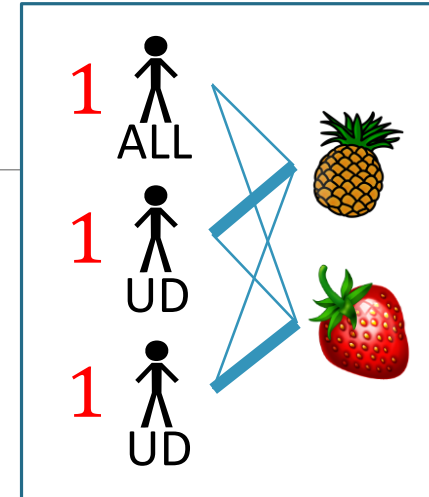
# What Goes Wrong

## VCG:

- Utilities of players 0 to 3:  $(0, 0, 1, 1)$

## VCG without buyer 3:

- Utilities of players 0 to 2:  $(1, 0, 0)$



Buyers 2's marginal contribution to the welfare increases when the coalition includes buyer 3

→ coalitional value function  $w$  is **not** submodular

# Characterization of Good VCG

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$w$  = coalitional value function

$\pi(C)$  = utility profile from applying VCG to coalition  $C$

Theorem [Ausubel-Milgrom'02]: Equivalence among -

1. For every  $C$ ,  $\pi(C)$  is **in the core** (not blocked by any coalition)
2. For every  $C$ ,  $\pi(C)$  is monotone in buyers
  - in particular, **revenue-monotone**
3. Function  $w$  is **buyer-submodular**
  - (= submodular when restricted to coalitions including the seller)



# Buyer-Submodularity and GS

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$w$  = coalitional value function

$\mathcal{V}$  = class of valuations that **contains additive** valuations

Theorem [Ausubel-Milgrom'02]:

For  $w$  to be **buyer-submodular** for every market with valuations  $\subseteq \mathcal{V}$ , a necessary and sufficient condition is that  $\mathcal{V} \subseteq \text{GS}$

“Maximal domain” result

# Proof Sketch: Sufficiency

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Recall: For **GS** markets, the maximum welfare is equal to

$$\min_p \left\{ \sum_{i \in M} u_i(p) + p(N) \right\}$$

where  $u_i(\cdot)$  = Fenchel dual

Applied to buyer coalition  $C \subseteq M$ ,

$$w(C \cup \{0\}) = \min_p \left\{ \sum_{i \in C} u_i(p) + p(N) \right\}$$



# Proof Sketch: Sufficiency

$$w(C \cup \{0\}) = \min_p \left\{ \underbrace{\sum_{i \in C} u_i(p)}_{\text{Denote by } f(p, C)} + p(N) \right\}$$

Denote by  $f(p, C)$

Since Fenchel duals  $\{u_i\}$  are **submodular** on  $\mathbb{R}^n$  for GS

$\rightarrow f$  is **submodular** on the product lattice  $\mathbb{R}^n \times 2^M$

A result by [Topkis'78] shows  $\min_p \{f(p, C)\}$  is **submodular** on  $2^M$ .

QED

\*Based on slides by Paul Milgrom

# Proof Sketch: Necessity

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Let  $v$  be non-GS

Consider a coalition of  $v$  with additive valuation  $p'$ :

$$\min_p \{u(p) + \sum_j \max\{0, p'_j - p_j\} + p(N)\} = w(\{v, p'\}) = u(p') + p'(N)$$

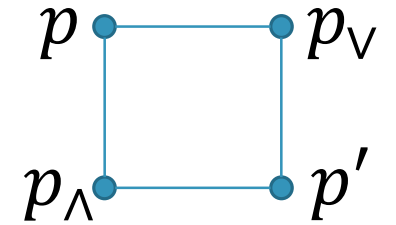
- Generalizes to coalitions with several additive valuations by observing their **join** is the minimizer

\*Based on slides by Paul Milgrom

# Proof Sketch: Necessity

Let  $v$  be non-GS  $\rightarrow$  Fenchel dual  $u$  non-submodular

$$\exists p, p': u(p_v) + u(p_\wedge) > u(p) + u(p')$$



Add 3 additive buyers with valuations  $p, p', p_\wedge$

$$\begin{aligned} w(\{v, p_\wedge\}) &= u(p_\wedge) + p_\wedge(N) \\ w(\{v, p_\wedge, p, p'\}) &= u(p_v) + p_v(N) \\ &> \\ w(\{v, p_\wedge, p\}) &= u(p) + p(N) \\ w(\{v, p_\wedge, p'\}) &= u(p') + p'(N) \end{aligned}$$

$\rightarrow w$  not buyer-submodular. QED

\*Based on slides by Paul Milgrom

# Economic Implications

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- ✓ 1. Equilibrium prices form a lattice
- ✓ 2. VCG outcome monotone, in the core
- 3. Prices coordinate “typical” markets

# Breather

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Riddle: How is Fenchel connected to the building below?

- German-born Jewish mathematician who emigrated following Nazi suppression and settled in Denmark
- His younger brother Heinz immigrated to Israel and became a renowned architect, designing this Tel-Aviv landmark

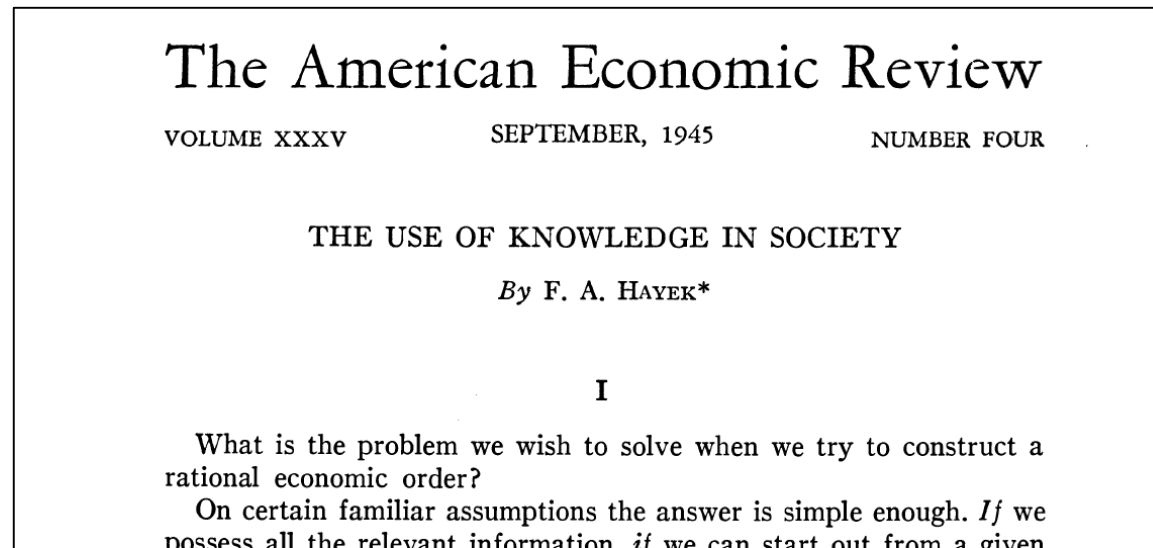


# Do Equil. Prices Coordinate Markets?

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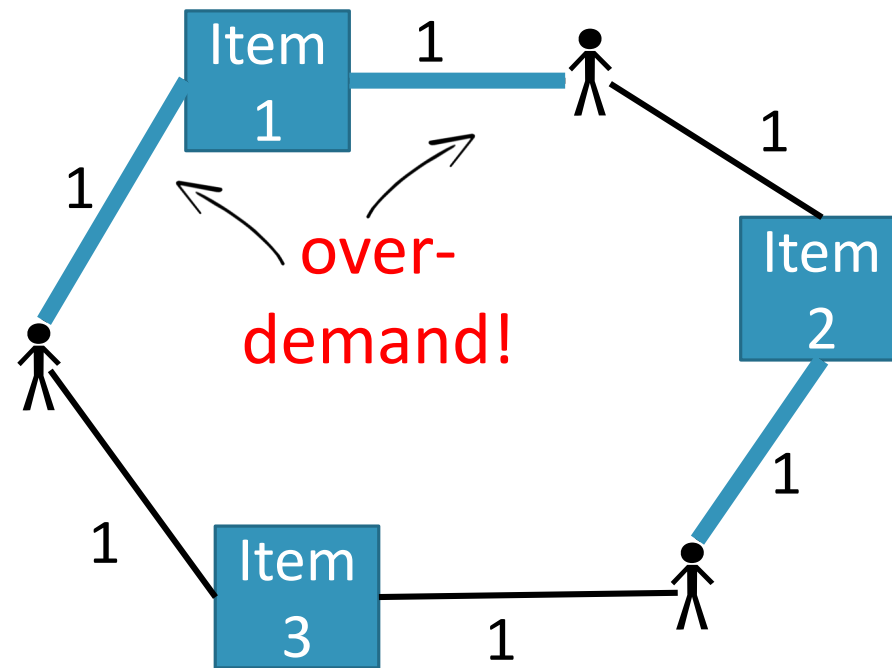
Question posed by [Hsu+'16], following [Hayek'45]:

- “Fundamentally, in a system in which the *knowledge* of the relevant facts is *dispersed* among many people, prices can act to *coordinate* the separate actions of different people...”



# Bad Example with GS Valuations

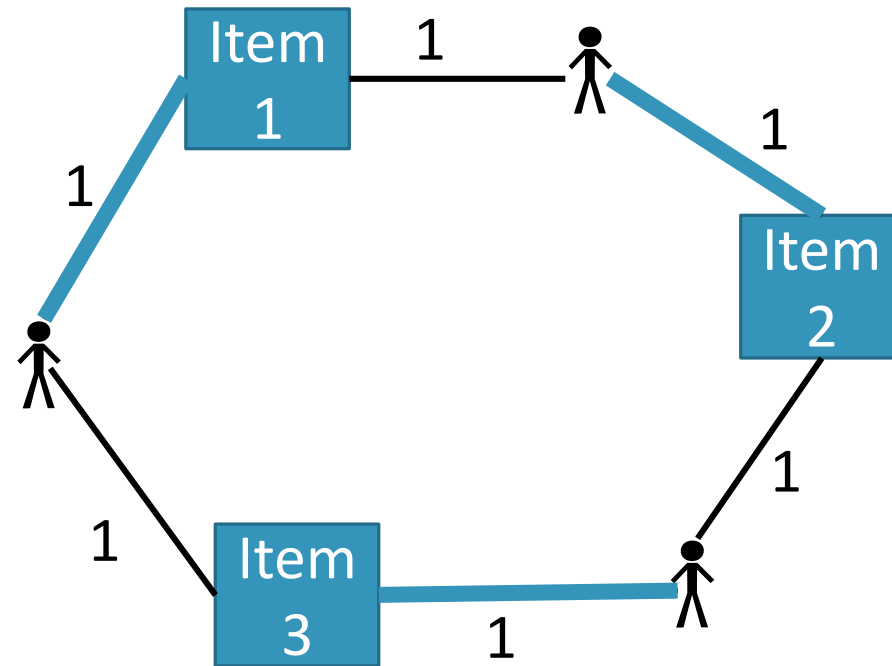
[Cohen-Addad-et-al'16]: Wlog  $p_1 \leq p_2 \leq p_3$



\*Based on slides by Alon Eden

# What Goes Wrong

Welfare-maximizing allocation is **not unique**

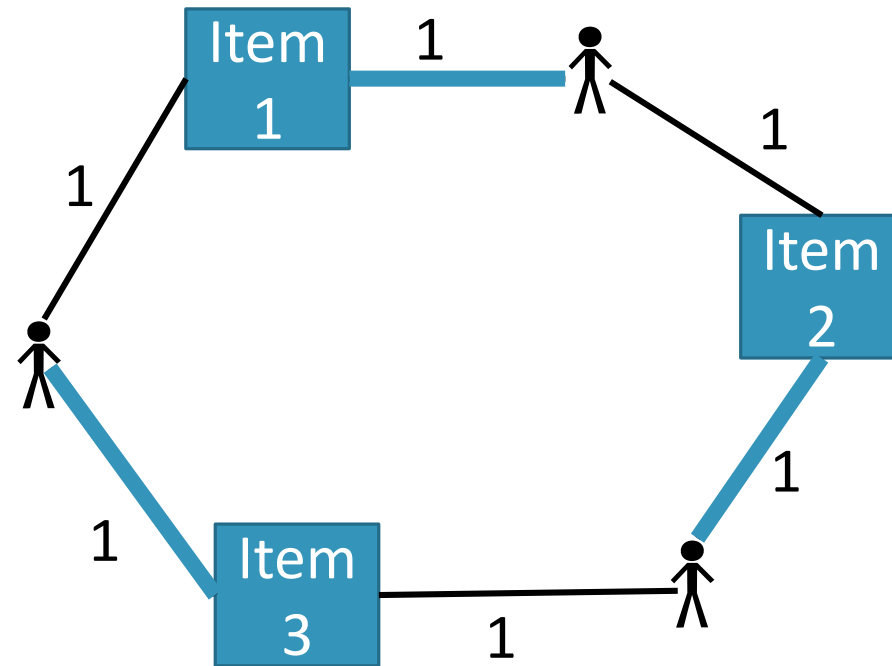


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# What Goes Wrong

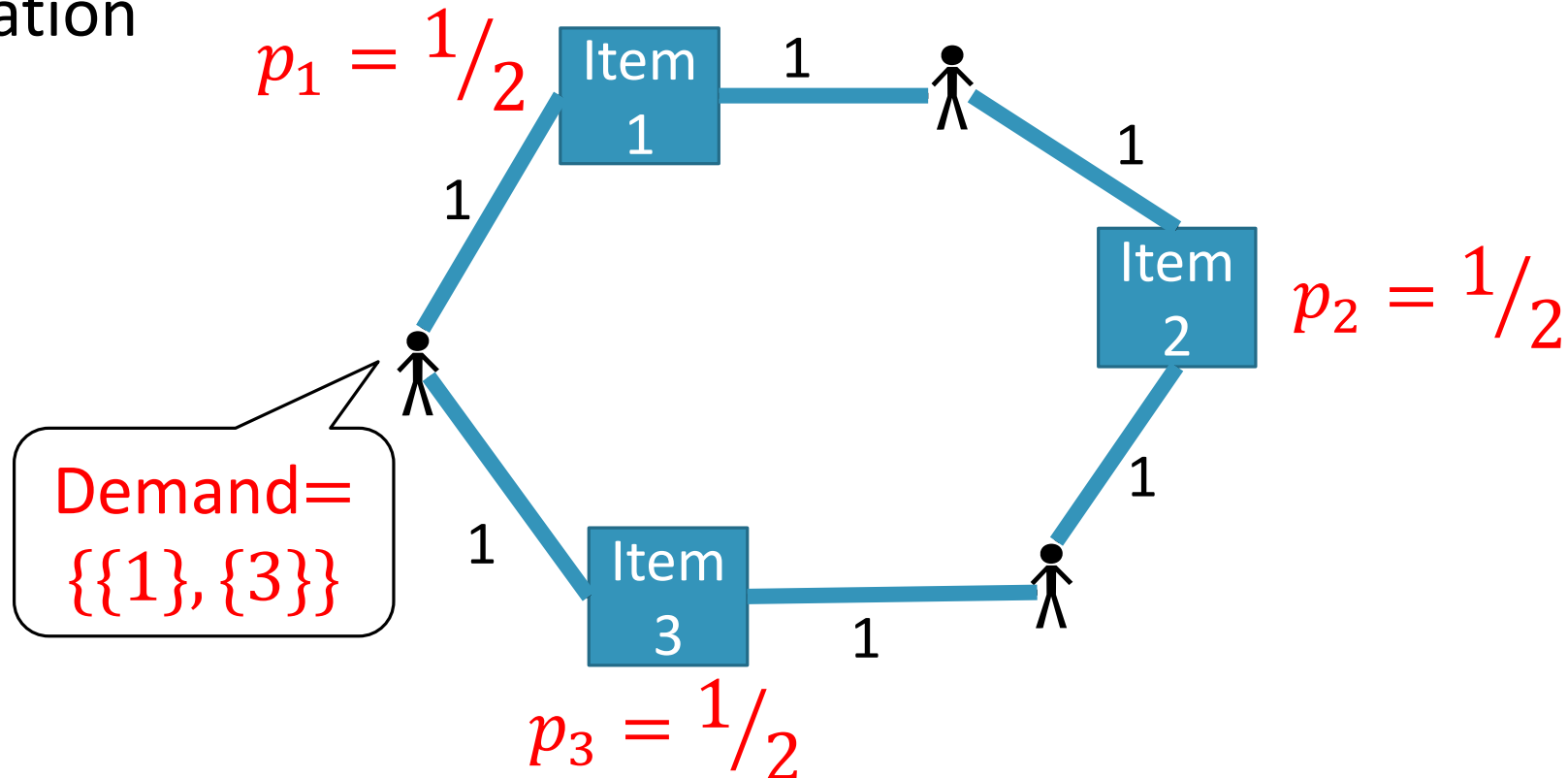
Welfare-maximizing allocation is **not unique**



\*Based on slides by Alon Eden

# Uniqueness Necessary for Coordination

By 2<sup>nd</sup> Welfare Theorem: Equilibrium prices support any max-welfare allocation



# Coordinating Prices

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## Definition:

Walrasian equilibrium prices  $p$  are **robust** if every buyer has a **single bundle in demand** given  $p$

- Robust prices are market-coordinating

## Theorem: [Cohen-Addad-et-al'16, Paes Leme-Wong'17]

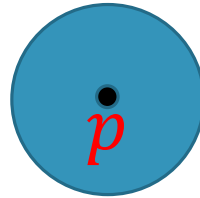
For a GS market, **uniqueness** of max-welfare allocation is sufficient for existence of **robust** equil. prices

- Moreover, **almost all** equil. prices are robust

# Pf: Uniqueness is Sufficient

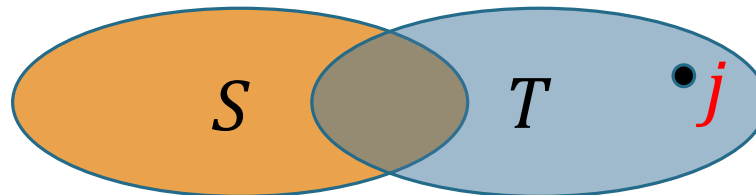
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Plan: Assume GS + uniqueness of max-welfare allocation (and integral values for simplicity); show a ball of equilibrium prices exists



This establishes robust pricing:

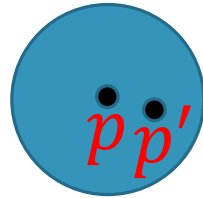
Assume for contradiction both  $S^*$ ,  $T$  in player's demand given  $p$



# Pf: Uniqueness is Sufficient

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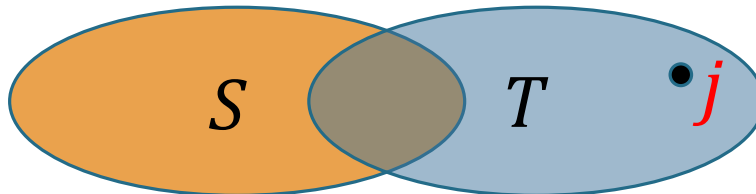
Plan: Assume GS + uniqueness of max-welfare allocation (and integral values for simplicity); show a **ball** of equilibrium prices exists



This establishes robust pricing:

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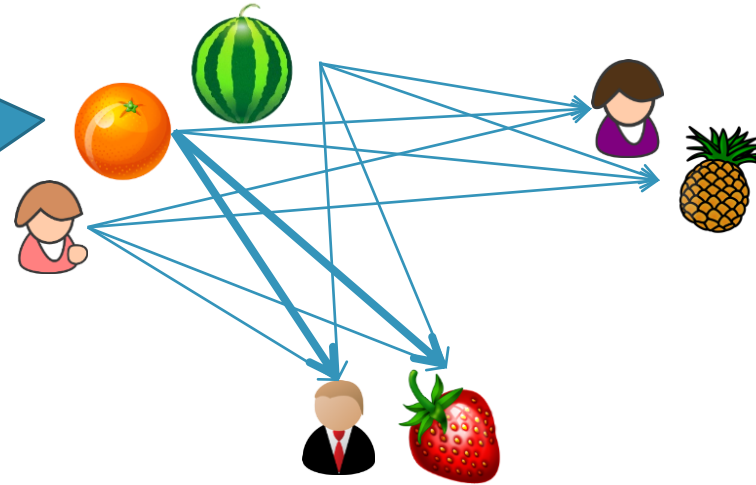
Let  $p' = p$  with  $p_j$  **decreased**; should also support  $S^*$ , contradiction



# Pf: Exchange Graph [Murota]

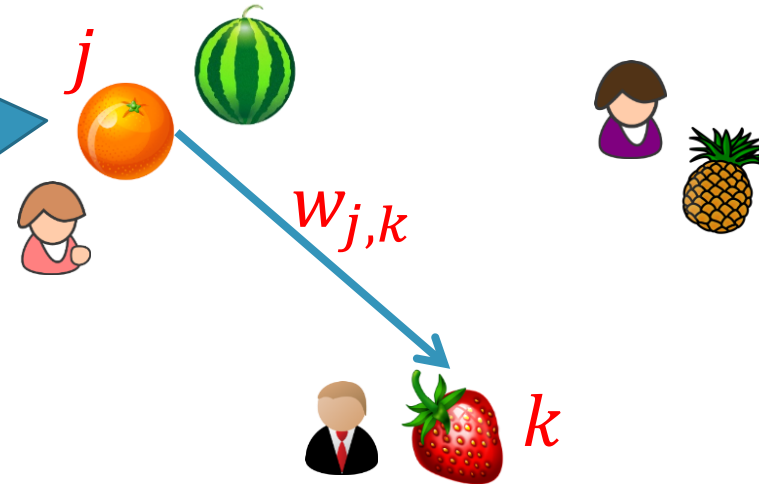
Exchange graph for the unique max-welfare allocation:

Edge weights  $w$  = how much buyer would lose from exchanging orange with strawberry (or giving up orange)



# Pf: Cycles and Equilibrium Prices

Edge weights  $w$  = how much buyer would lose from exchanging orange with strawberry (or giving up orange)



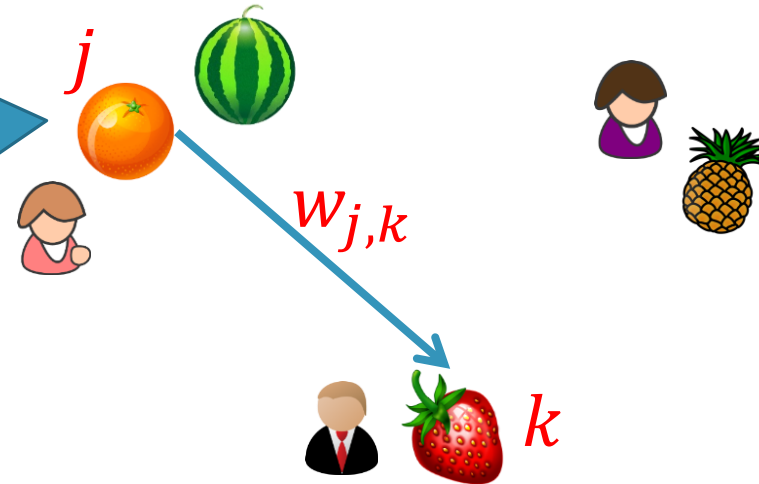
A function  $\phi$  on the nodes is a **potential** if  $w_{j,k} \geq \phi(k) - \phi(j)$

Theorem:  $\exists$  potential  $\phi \iff$  no negative cycle  $\iff -\phi =$  equil. prices

Theorem:  $\exists$  ball of potentials / equil. prices  $\iff$  all cycles strictly positive

# Pf: Ball of Equilibrium Prices

Edge weights  $w$  = how much buyer would lose from exchanging orange with strawberry (or giving up orange)



Theorem:  $\exists$  ball of equil. prices  $\iff$  all cycles strictly positive

0-weight cycle = **alternative** max-welfare allocation. QED



# Do Prices Coordinate **Typical** Markets?

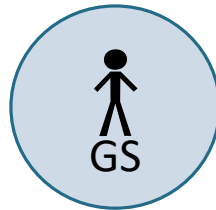
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I.e., do **GS** markets **typically** have a **unique** max-welfare allocation?

We say a GS market **typically** satisfies a condition if it holds **whp** under a tiny random **perturbation** of arbitrary GS valuations

Challenge: Find a perturbation model that **maintains GS**

- (Ideally one in which the perturbation can be drawn from a **discrete** set)

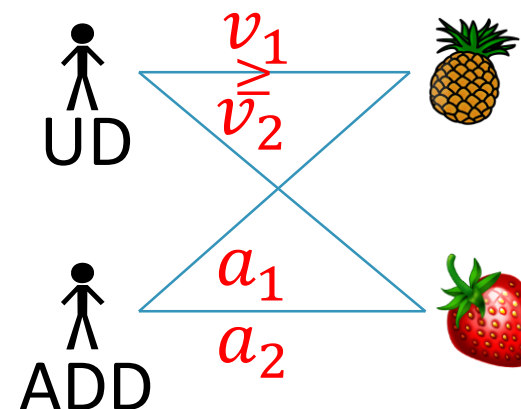


## 2 GS-Preserving Perturbation Models

For simplicity, **unit-demand**  $v_i$

The perturbation: **additive** valuation  $a_i$

1.  $v'_i(S) = v_i(S) + a_i(S)$  [P-LW'17]
  - $v'_i$  **not** unit-demand
2.  $v'_i(j) = v_i(j) + a_i(j)$  [Hsu+'16]
  - $v'_i$  **unit-demand**



1.  $v'_i(N) = v_1 + a_1 + a_2$
2.  $v'_i(N) = v_1 + a_1$

# Unique Max-Welfare Allocation is Typical

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Lemma: [P-LW'17,Hsu+'16]

For sufficiently small perturbation, **whp** the perturbed market has a **unique** max-welfare allocation

- (Also max-welfare in the **original** market)
- Perturbation can be from sufficiently large **discrete** range [*cf.* MVV'87 Isolation Lemma]

# Market Coordination: Additional Results

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[Cohen-Addad-et-al'16]: “Necessity” of **GS** for market coordination

- $\exists$  **non-GS** market with:
  1. unique max-welfare allocation
  2. Walrasian equilibrium
  3. no coordinating prices (not even dynamic!)

[Hsu-et-al'16]: Robustness of **min.** equilibrium prices (not in ball)

- For **perturbed** markets such prices induce **little** overdemand

# Economic Implications

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- ✓ 1. Equilibrium prices form a lattice
- ✓ 2. VCG outcome monotone, in the core
- ✓ 3. Prices coordinate “typical” markets

# Recap

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GS plays central role in the following:

1. Equilibrium prices exist and form a lattice
2. VCG outcome monotone, in the core
  - A GS market is characterized by a **submodular** coalitional value function  $w$
  - Buyers' utilities in VCG are their marginal contribution to  $w$
3. Prices coordinate “typical” markets
  - For GS, prices coordinate iff max-welfare allocation is **unique**
  - **Perturbed** GS markets have a unique max-welfare allocation

# Necessity of GS Algorithmic Properties

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## Part I: Algorithmic properties of GS

- Frontier of tractability for DEMAND and WELFARE-MAX

## Part II: Economic implications of GS

- Including existence of equil. prices

Is there a direct connection?

[Roughgarden T'15]: A direct connection between market equilibrium (non)existence and computational complexity of DEMAND, WELFARE-MAX

# Market Equilibrium & Related Problems

Recall:  $(\mathcal{S}, p)$  is a Walrasian market equilibrium if:

$\forall i : S_i$  solves DEMAND( $v_i, p$ );  
 $\mathcal{S}$  solves REVENUE-MAX( $p$ )

Related computational problems:  $\mathcal{V}$  = class of valuations



DEMAND: On input  $v \in \mathcal{V}$  and  $p$ , output a bundle  $S$  in demand given  $p$



WELFARE-MAX: On input  $v_1, \dots, v_m \in \mathcal{V}$ , output a max-welfare allocation  $\mathcal{S}$



REVENUE-MAX: On input  $p$ , output a max-revenue allocation  $\mathcal{S}$



# From Complexity to Equil. Nonexistence

---

$\mathcal{V}$  = class of valuations

Theorem: [Roughgarden T'15]

- A **necessary condition** for guaranteed existence of Walrasian equil. for  $\mathcal{V}$ : DEMAND is at least **as computationally hard as** WELFARE-MAX for  $\mathcal{V}$
- $\rightarrow$  If under  $P \neq NP$  WELFARE-MAX is **harder** than DEMAND, equil. existence **not** guaranteed for  $\mathcal{V}$

# Example

---

$\mathcal{V}$  = capped additive valuations

DEMAND = KNAPSACK  $\rightarrow$  pseudo-polynomial time algo.

WELFARE-MAX = BIN-PACKING  $\rightarrow$  strongly NP-hard

If  $P \neq NP$  then WELFARE-MAX is **harder** than DEMAND

Conclusion: equil. existence **not** guaranteed for capped additive

# Complexity Approach: Some Pros & Cons

---

Con: Need  $P \neq NP$  (or similar) assumption

Pros: Alternative to “maximal domain” results

- **Case in point**: Equil. existence not guaranteed for  $\mathcal{V} : \text{unit-demand} \subseteq \mathcal{V}$  unless  $\mathcal{V} = \text{GS}$  [GulStacchetti'99]
- Misses many  $\mathcal{V}$ s that do **not** contain unit-demand

Gross substitutes and complements [Sun-Yang'06, Teytelboym'13],  $k$ -gross substitutes [Ben-Zwi'13], superadditive [Parkes-Ungar'00, Sun-Yang'14], tree, graphical or feature-based valuations [Candogan'14, Candogan'15, Candogan-Pekec'14], ...

# Complexity Approach: Some Pros & Cons

---

Con: Need  $P \neq NP$  (or similar) assumption

Pros: Alternative to “maximal domain” results

- **Case in point**: Equil. existence not guaranteed for  $\mathcal{V} : \text{unit-demand} \subseteq \mathcal{V}$  unless  $\mathcal{V} = GS$  [GulStacchetti'99]
- Misses many  $\mathcal{V}$ s that do **not** contain unit-demand

The complexity approach generalizes to show nonguaranteed existence of **relaxed** equilibrium notions in **typical** markets

Open direction: Apply the complexity approach to other economic properties of GS

# 2. Pushing the Boundaries of GS

---


- ROBUSTNESS OF THE ALGORITHMIC PROPERTIES
- EXTENDING THE ECONOMIC PROPERTIES

# Motivation: Incentive Auction Mystery

---

“Few FCC policies have generated more attention than the **Incentive Auction**.

‘**Groundbreaking,**’ ‘**revolutionary,**’ and ‘**first-in-the-world**’ are just a few common descriptions of this innovative approach to making efficient, market-driven use of our **spectrum** resources.”

- \$20 billion auction
- Freed up 84 MHz of spectrum
- 2018 Franz Edelman Award 

# Incentive Auction Model

---

TV broadcasters with values  $v_1, \dots, v_m$  for staying on the air

- Auction outcome = on-air broadcaster set  $A$
- $A$  repacked into a reduced band of spectrum

Feasibility constraint:

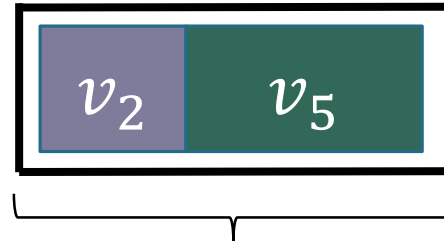
- $\mathcal{F} \subseteq 2^M$  = sets of broadcasters that can be feasibly repacked
- Outcome is feasible if  $A \in \mathcal{F}$
- $\mathcal{F}$  downward-closed

# Incentive Auction Model

Broadcasters going off the air:



$A$  = on-air broadcasters :



packing constraint (e.g. knapsack)

Goal: **Minimize** total value that goes **off** the air = **maximize**  $A$ 's total value, subject to **feasibility** of repacking

$$\max_{A \in \mathcal{F}} \sum_{i \in A} v_i$$



# The Mystery

---

Fact 1:  $\max_{A \in \mathcal{F}} \sum_{i \in A} v_i$  greedily solvable iff  $\mathcal{F}$  defines a matroid over the broadcasters

Equivalently, if  $v$  is GS where  $v(A) = \max_{A \supseteq A' \in \mathcal{F}} \sum_{i \in A'} v_i$

Fact 2: In the Incentive Auction  $\mathcal{F}$  is not a matroid

Fact 3: In simulations Greedy achieves  $> 95\%$  of OPT on average

- Over values sampled according to FCC predictions
- [Newman, Leyton-Brown, Milgrom & Segal 2017]

# The Mystery

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Is  $v$  “95% GS”?

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Is  $\mathcal{F}$  “95% a matroid”?

Fact 3: In simulations Greedy achieves  $> 95\%$  of OPT on average

- Over values sampled according to FCC predictions
- [Newman, Leyton-Brown, Milgrom & Segal 2017]

# Research Agenda

---

In theory: **Only** GS markets guaranteed to work

Good algorithmic,  
economic properties

Folklore belief:

- Many markets work well in practice since they're “**approximately GS**”
- I.e. good properties are **robust**

Agenda: We need theory predicting when **markets** actually work well

- Starting with good models of “approximately GS”
- *Cf.* “**beyond worst case**” agenda (replace **markets** with **algorithms**...)

# Plan

---

## 2 recent approaches to “approximate GS”

1. Start from good performance of **greedy**
2. Start from approximating a very basic GS subclass: **linear** valuations

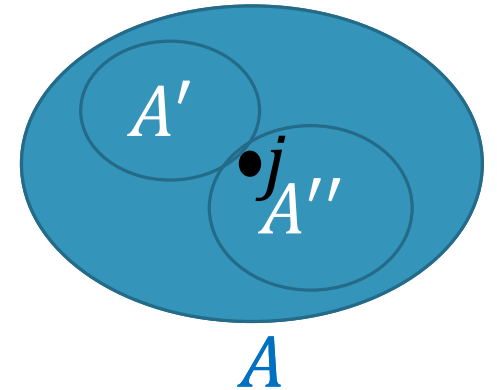
# Approach 1: Matroids

---

$\mathcal{F}$  defines a matroid over  $M$  if:

1. Rank quotient of  $\mathcal{F}$  is 1

$$\min_{A \subseteq M} \min_{A', A'' \subseteq A \text{ maximal in } \mathcal{F}} \frac{|A'|}{|A''|} = 1$$



2. [Equivalently] The exchange property holds:

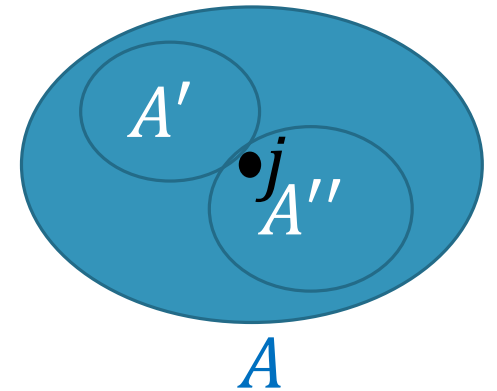
- For every 2 feasible sets  $A', A''$ , if  $|A'| < |A''|$  then there's an element we can add from  $A''$  to  $A'$  while maintaining feasibility

# Approximate Matroids

$\mathcal{F}$  defines a  $\rho$ -matroid over  $M$  for ANY  $\rho \leq 1$  if:

1. Rank quotient of  $\mathcal{F}$  is  $\rho$

$$\min_{A \subseteq M} \min_{A', A'' \subseteq A \text{ maximal in } \mathcal{F}} \frac{|A'|}{|A''|} = \rho$$



2. [Equivalently] The  $\rho$ -exchange property holds:
  - For every 2 feasible sets  $A', A''$ , if  $|A'| < \rho|A''|$  then there's an element we can add from  $A''$  to  $A'$  while maintaining feasibility

# Approximate Matroids

---

Theorem [Korte-Hausmann'78]:

$\max_{A \in \mathcal{F}} \sum_{i \in A} v_i$  greedily  $\rho$ -approximable for any values  $v_1, \dots, v_m$  iff  $\mathcal{F}$  defines a  $\rho$ -matroid over  $M$

Note: Recent **alternative** notion of approx. matroids [Milgrom'17]

- $\mathcal{F}$  is  $\rho$ -close to a matroid  $\mathcal{M}$  if feasible sets in  $\mathcal{F}$   $\rho$ -covered by sets in  $\mathcal{M}$
- Greedily optimizing wrt  $\mathcal{M}$  gives  $\rho$ -approximation wrt  $\mathcal{F}$

# Open Questions

---

1. Does GS theory (approx.) extend to approx. matroid valuations?
  - Rank functions  $v(A) = \max_{A \supseteq A' \in \mathcal{F}} \sum_{i \in A'} v_i$ , and their closure under mergers etc.
2. Alternative approximation notions
  - E.g., which notion ensures that greedy approximately **minimizes** the total value going off the air
3. Empirical study
  - Is  $\mathcal{F}$  in the Incentive Auction an approx. matroid?



# Approach 2:

---

Study natural approximations of **linear** valuations

$$v(S) = v(\emptyset) + \sum_{j \in S} v(j) \text{ for all } S$$

Why linear?

- Fundamental but still many open questions
- Equivalent to **modular**

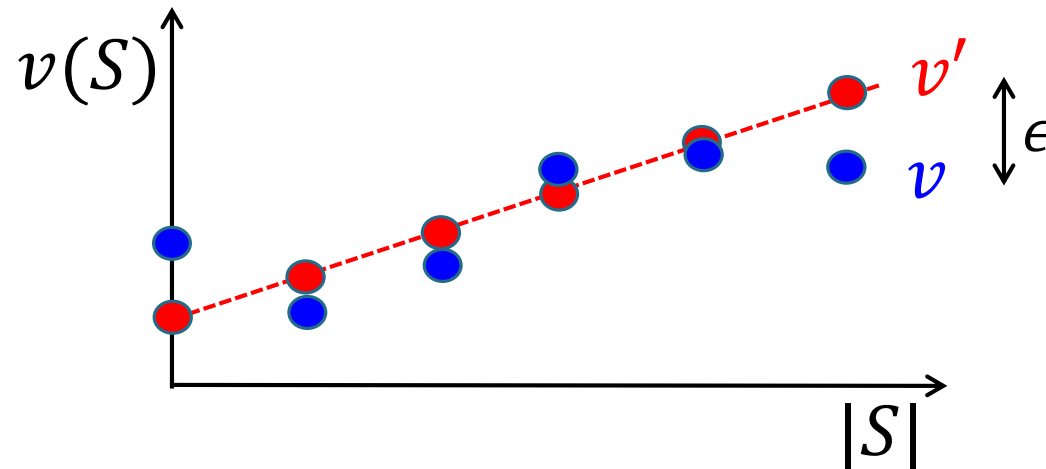
$$v(S) + v(T) = v(S \cup T) + v(S \cap T) \text{ for all } S, T$$

- **Additive** valuations ( $v(\emptyset) = 0$ ) “too easy”

# Natural Approximations of Linear

Pointwise approximation of linear  $v'$ :

- Multiplicatively:  $v'(S) \leq v(S) \leq (1 + \epsilon)v'(S)$  for every  $S$
- Additively:  $|v'(S) - v(S)| \leq \epsilon$  for every  $S$



# Natural Approximations of Linear

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- Additively:  $|v'(S) - v(S)| \leq \epsilon$  for every  $S$

Approximate modularity:  $|v(S) + v(T) - v(S \cup T) + v(S \cap T)| \leq \epsilon$

# What's Known

---

$v$  = pointwise (multiplicative)  $(1 + \epsilon)$ -approximation of linear  $v'$

Theorem: [Roughgarden-T.-Vondrak'17]

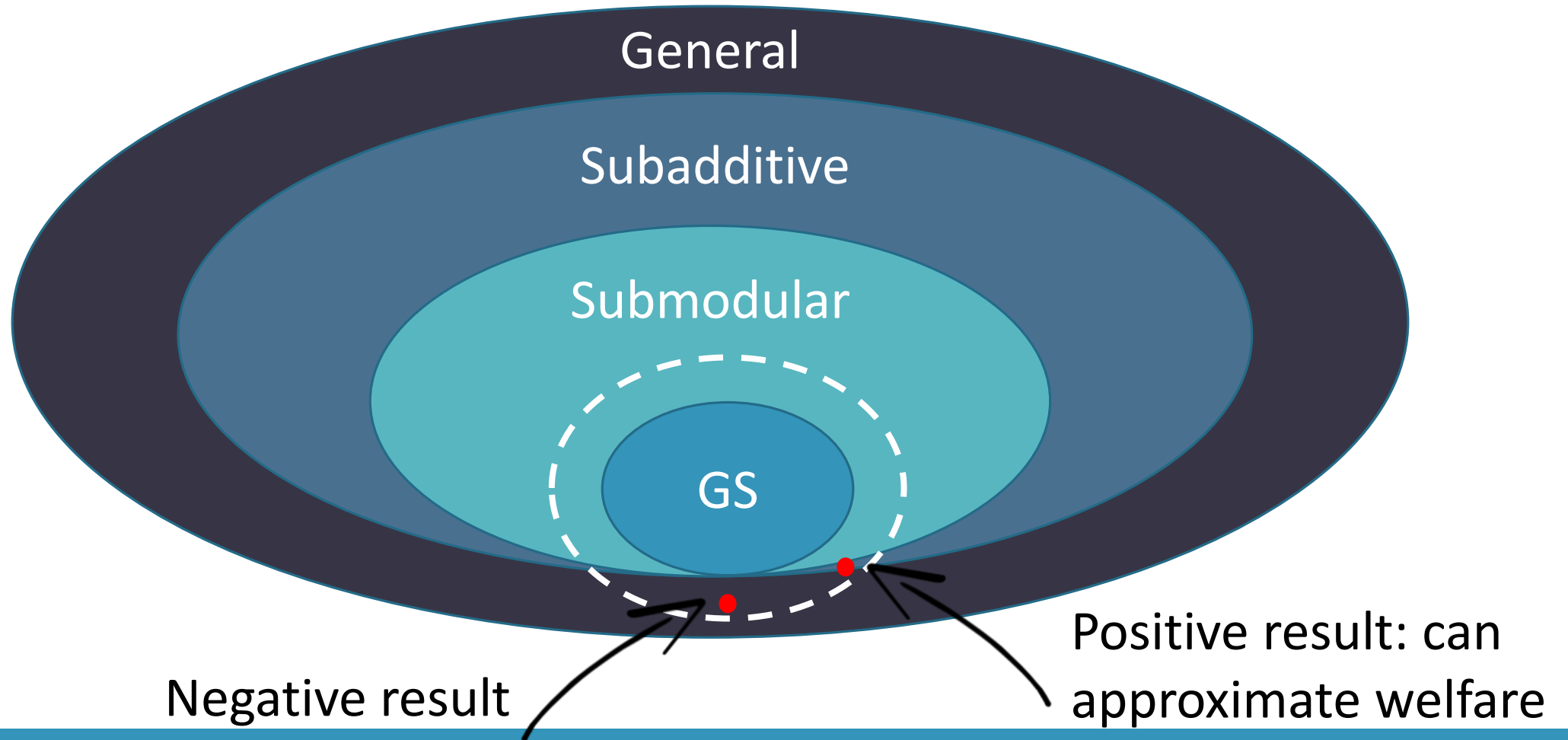
- Without querying  $v(S)$  exponentially many times, there is no const.-factor approximation of max. welfare

Unless  $v$  is also  $(1 + \alpha)$ -approximately submodular

- Can get a  $(1 - 3\epsilon)/(1 + \alpha)$ -approximation
- A la valuation hierarchies like  $\mathcal{MPH}$  [FFIILS'15]

# What's Known

---



# What's Known

---

What about approximate modularity?

$$|v(S) + v(T) - v(S \cup T) + v(S \cap T)| \leq \epsilon$$

Theorem: [Feige-Feldman-T.'17]

- If  $v$  is  $\epsilon$ -approximately modular then  $v$  is a pointwise (additive)  $13\epsilon$ -approximation of a linear  $v'$

# Summary

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Incentive Auction mystery: Greedy works surprisingly well

Approaches:

1. Approx. matroids – needs more research
2. Approx. linear valuations – algorithmic properties not robust to natural approximation notions

# Alternative Approaches

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Other reasons why worst-case instances wouldn't appear in practice

**Stable** welfare-maximization [Chatziafratis et al.'17]

- Small changes in the valuations do **not** change max-welfare allocation
- Analog of “large margin” assumption in ML

**Revealed preference** approach [Echenique et al.'11]

- Data: (prices, demanded bundle) pairs
- For **rationalizable** data, there always exists a consistent **tractable** valuation



# 2. Pushing the Boundaries of GS

---

- ✓ ROBUSTNESS OF THE ALGORITHMIC PROPERTIES
  - EXTENDING THE ECONOMIC PROPERTIES

# Matching with Contracts

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[Roth-Sotomayor'90] “Two-Sided Matching” book

- Separates models **with and without money** but shows similar results

[Hatfield-Milgrom'95] “Matching with Contracts”

- **Unifies** the models (e.g., doctors and hospitals with combinatorial auctions)
- Bilateral “**contracts**” specify the matching and its conditions (like wages)
- **Substitutability** of the preferences plays an important role

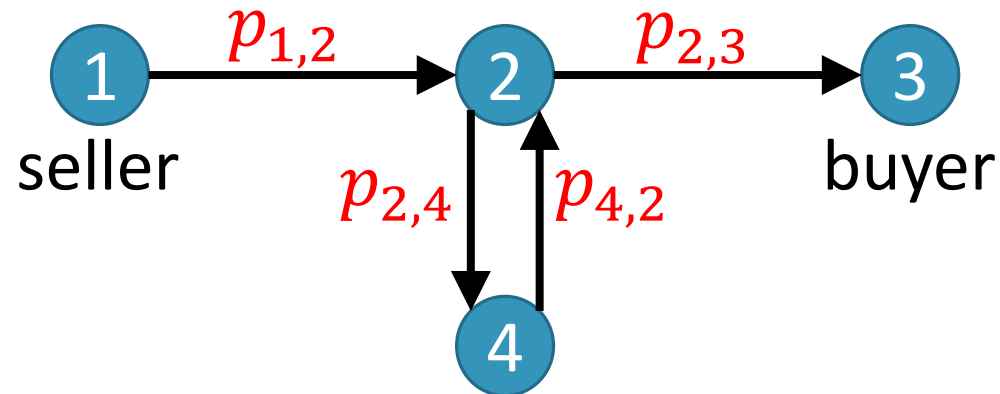
[HKNOW'18] The most recent (?) in a long line of research

- Unifying different substitutability concepts for an **individual** agent
- Unifying stability and equilibrium concepts for **markets**

# A General Model: Trading Networks

A multi-sided setting with:

- Nodes = **agents** (a buyer in some trades can be a seller in others)
- Directed edges = **trades**
- **Valuations** over set of trades, **prices**, **quasi-linear** utilities



$$\pi_4 = v_4(\{(2,4), (4,2)\}) - p_{2,4} + p_{4,2}$$

# Trading Networks

---

Main results: Under **substitutability** of the valuations,

- Market equilibrium exists
- Equilibria equivalent to stable outcomes (i.e., cannot be blocked by coalitions of trades, where sufficient to consider paths/cycle)

[Candogan-Epitropou-Vohra'16] show equivalence to **network flow**

- Equilibria correspond to optimal flow and its dual
- Stability corresponds to no improving cycle
- Algorithmic implications

# Demand Types [Baldwin-Klemperer'18]

---

New way of describing valuation classes

- Possible ways in which demand can change in response to small price change

Yields new characterization theorem for market equil. existence

Example:

- 2 items
- Class of unit-demand valuations
- Demand type:

$$\pm\{(1, -1), (0, 1), (1, 0)\}$$

# Characterization Theorem

---

Theorem: [BK'18]

A market equilibrium exists for any market with concave valuations of demand type  $\mathcal{D}$  iff  $\mathcal{D}$  is unimodular

- Unimodular = every set of  $n$  vectors has a determinant 0, 1 or -1

# Main Take Away

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Much more to study in the realm of GS:

1. Recent **fundamental** results (like unique max-welfare allocation → price coordination)
2. Strong ties to **algorithms** (like trading networks vs. network flow, equil. existence vs. computational complexity) and **math** (like unimodularity thm)
3. Open crucial **puzzles** (like beyond worst case performance of greedy)

# Some Related EC Talks

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**Tuesday@2:25PM Combinatorial auctions with endowment effect**

Moshe Babaioff, Shahar Dobzinski and Sigal Oren

**Tuesday@2:25PM Designing core-selecting payment rules: A computational search approach**

Benjamin Lubin, Benedikt Bunz and Sven Seuken

**Tuesday@2:25PM Fast core pricing for rich advertising auctions**

Jason Hartline, Nicole Immorlica, Mohammad Reza Khani, Brendan Lucier and Rad Niazadeh

**Thursday@2:10PM Trading networks with frictions**

Tamas Fleiner, Ravi Jagadeesan, Zsuzsanna Janko and Alexander Teytelboym

**Thursday@2:10PM Chain stability in trading networks**

John Hatfield, Scott Kominers, Alexandru Nichifor, Michael Ostrovsky and Alexander Westkamp

**Thursday@4PM On the construction of substitutes**

Eric Balkanski and Renato Paes Leme

And more...